



# PENNSYLVANIA STATE EMPLOYEES' RETIREMENT SYSTEM

REAL ESTATE QUARTERLY PERFORMANCE REVIEW

SECOND QUARTER 2023



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1. REAL ESTATE QUARTERLY PERFORMANCE REPORT

As of June 30, 2023

### **PORTFOLIO PERFORMANCE SUMMARY**

The table below displays trailing time period performance for the Pennsylvania State Employees' Retirement System ("PA SERS") Real Estate Portfolio as of June 30, 2023 along with select benchmarks

- The policy benchmark is the NCREIF ODCE Index, which is comprised of open-end core real estate funds; we also show two additional real estate benchmarks and the S&P 500
  - The NCREIF Property Index, a benchmark of unlevered core real estate returns
  - The C|A Non-Core Real Estate benchmark consists of non-core (value-add and opportunistic) closed-end real
    estate funds

#### The total real estate portfolio has generated a total net return of -6.2% year-to-date

-	The portfolio has	s generated an	annualized	return o	of 5.9% over	the trailing three	years

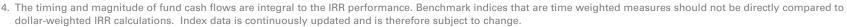
Portfolio Performance	YTD	1 Year	3 Year	5 Year	10 Year	Inception
Pennsylvania SERS: Total Real Estate Portfolio	-6.2%	-9.6%	5.9%	5.4%	5.9%	7.0%
Policy Benchmark: <b>NFI-ODCE Index</b> <sup>1</sup>	-6.2%	-10.7%	7.0%	5.6%	7.8%	N/A
NCREIF Property Index <sup>2</sup>	-3.8%	-6.6%	6.8%	5.9%	7.8%	N/A
C A Non-Core Real Estate Index <sup>3</sup>	- <b>0.7</b> %	<i>-2.0%</i>	<i>12.1%</i>	8.2%	10.3%	N/A
S&P 500 Index	16.9%	<i>19.6%</i>	14.6%	12.3%	<i>12.9%</i>	N/A

Data as June 30, 2023. Sources include NCREIF, C|A, Manager data, and NEPC.

1. The NFI-ODCE Index represents pooled returns of open-end comingled core funds in the ODCE Index. The ODCE includes the effects of leverage, and returns shown are time-weighted and net of fees.

2. The NCREIF Property Index (NPI) represents property-level returns of institutionally-owned core real estate properties in the United States. The NPI is unlevered, and returns are time-weighted and gross of fees.

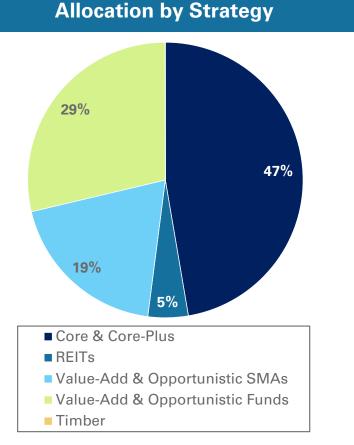
3. The C|A Benchmark represents pooled horizon internal rate of return (IRR) calculations, net of fees, across value-add and opportunistic real estate funds.



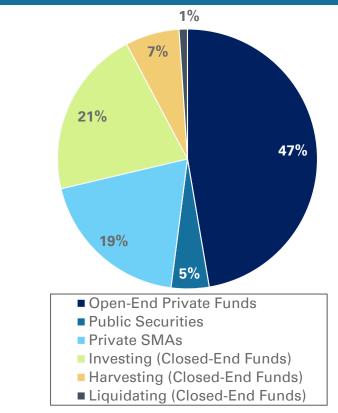


### **PORTFOLIO ALLOCATION OVERVIEW**

- The charts below show PA SERS real estate portfolio broken out by strategy and by investment structure, with closed-end funds further broken out by lifecycle stage
- As shown, approximately 52% of the portfolio is invested in Core, Core-Plus, and REITs
  - We anticipate the Value-Add and Opportunistic strategies to grow over time, in-line with the recently approved new sub-strategy targets



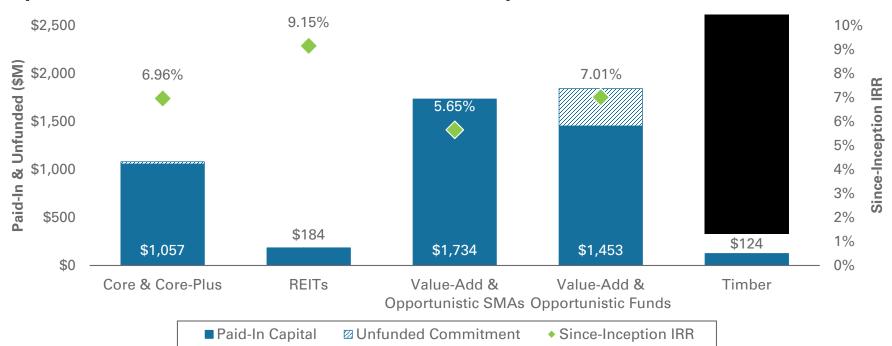






### **PERFORMANCE BY STRATEGY**

 The chart and table below shows the performance by strategy for all current (active, nonliquidated) investments in the PA SERS real estate portfolio



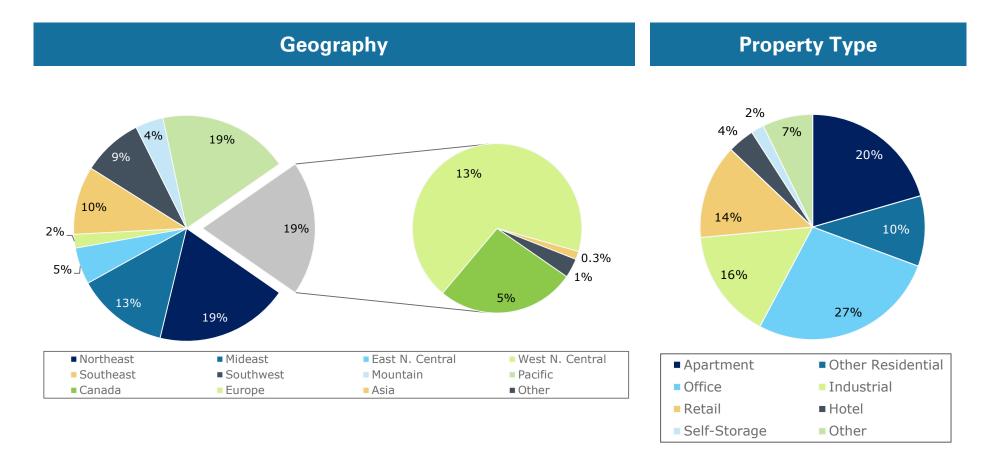
Investment Strategy	Commitment	Paid-In Capital	Unfunded Commitment	Cumulative Distributions	Valuation	Total Value	Net Benefit	Call Ratio	DPI Ratio	TVPI Ratio	IRR
Core & Core-Plus	1,078,029,382	1,056,914,136	23,859,548	365,584,456	1,217,156,018	1,582,740,474	525,826,339	98%	0.35x	1.50x	6.96%
REITs	183,616,773	183,616,773	0	211,168,336	121,455,228	332,623,564	149,006,791	100%	1.15x	1.81x	9.15%
Value-Add & Opportunistic SMAs	1,719,182,945	1,733,886,277	0	2,212,957,174				101%			5.65%
Value-Add & Opportunistic Funds	1,808,562,146	1,453,222,034	389,252,217	1,193,639,858	737,757,930	1,931,397,788	478,175,754	80%	0.82x	1.33x	7.01%
Timber	124,231,969	124,231,969	0	247,882,576				100%			
Total (Active Investments)	4,913,623,214	4,551,871,188	413,111,765	4,231,232,401				93%	0.93x		5.99%



Data as of June 30, 2023. Liquidated investments not shown. Returns shown do not take into account risk/volatility of underlying strategies. Note that, due to rounding, there may be slight differences between the summed figures, totals, and amounts shown elsewhere in this presentation.

### **PORTFOLIO DIVERSIFICATION**

- The PA SERS real estate portfolio is broadly diversified by property type and geography within the U.S.
- 19% of the portfolio is invested outside the U.S., primarily in Europe

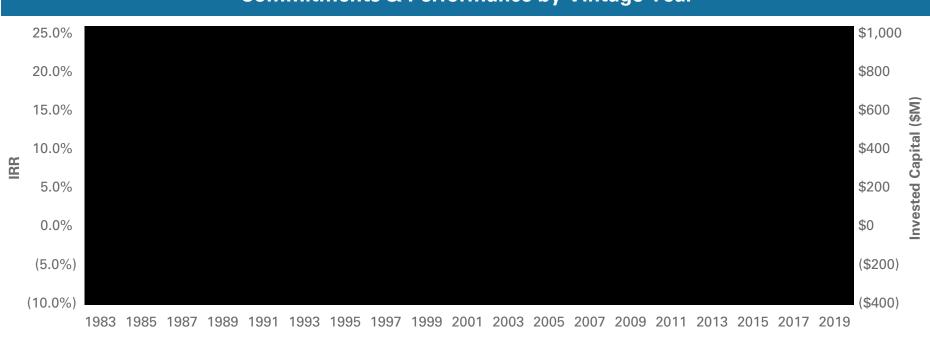




Data as of June 30, 2023. Underlying diversification data provided by the investment managers.

### **HISTORICAL PERFORMANCE BY VINTAGE**

- The following chart illustrates capital invested and inception-to-date performance by vintage year as of June 30, 2023
  - Inconsistent pacing has negatively impacted portfolio performance
  - The PA SERS Investment Office and NEPC are focused on maintaining a consistent investment pacing schedule to mitigate the risk of heavy capital investments in poor vintage years



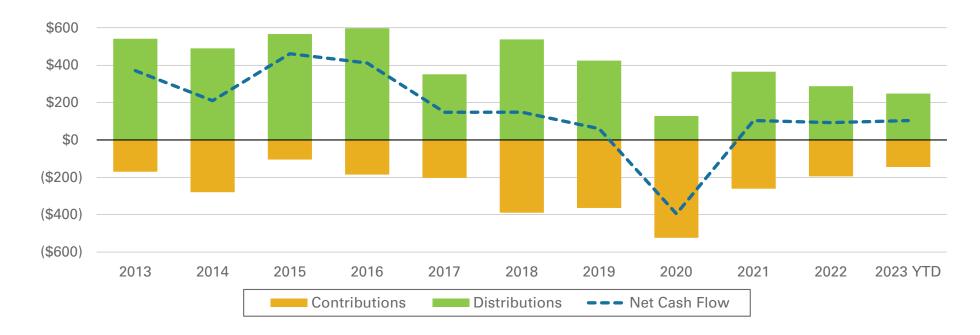




Data as of June 30, 2023. Notes: Vintage years 2020 and later are excluded as data is less meaningful. For separate accounts, the date of initial commitment or investment is used as the vintage year.

#### **10-YEAR CASH FLOWS**

- The chart below illustrates the capital invested, distributed, and net cash flows for the real estate portfolio YTD and over the prior 10 full calendar years
  - The portfolio was cash flow positive in nine of the last 10 years, including in 2022
  - The portfolio is cash flow positive YTD as there was an uptick in distributions in the second quarter



#### **Total Real Estate Portfolio Cash Flows**



Data as of June 30, 2023. Offsetting cash flows have been excluded, such as assets that were transferred from one account to another.

#### **ACTIVE DIVERSE-LED INVESTMENTS**

 The table below displays the since-inception performance of active (non-liquidated) investments managed by diverse-owned and diverseled investment management firms in the PA SERS real estate portfolio

Investment Name	Vintage Year	Commitment	Paid-In Capital	Unfunded Commitment	Cumulative Distributions	Valuation	Total Value	Net Benefit	DPI Ratio	TVPI Ratio	IRR
Blue Moon Senior Housing II Sidecar L.P.	2019	50,000,000	41,468,832	8,562,589	0	41,141,116	41,141,116	(327,716)	0.00x	0.99x	(0.37%)
Blue Moon Senior Housing II, L.P.	2019	50,000,000	41,291,182	8,708,818	0	38,553,186	38,553,186	(2,737,996)	0.00x	0.93x	(3.46%)
HotelAVE Separate Account	2018	95,994,432	95,994,432	0	31,191,396	48,227,054	79,418,450	(16,575,982)	0.32x	0.83x	(8.47%)
Rubicon First Ascent Sidecar	2021	20,000,000	5,247,389	14,752,611	0	NM	NM	NM	NM	NM	NM
Rubicon First Ascent, L.P.	2021	30,000,000	5,679,551	24,320,449	0	NM	NM	NM	NM	NM	NM
Scout Fund II-A, L.P.	2016	30,000,000	30,000,000	0	605,865	18,225,618	18,831,483	(11,168,517)	0.02x	0.63x	(7.93%)
Total		275,994,432	219,681,386	56,344,467	31,797,261	151,636,112	183,433,373	(36,248,013)	0.14x	0.83x	(6.96%)

Data as of June 30, 2023. NEPC defines "diverse-owned" as a firm that's at least 50% owned by an under-represented group and "diverse-led" as a firm that's 33% to 50% owned by an under-represented group. The funds listed on this page are those which NEPC has identified as diverse-owned or diverse-led as of June 30, 2023. Therefore, it is possible that a firm may have been diverse-owned or diverse-led at the time of PA SERS commitment but is no longer, and therefore is excluded from this list. While NEPC has exercised reasonable professional care in preparing this information, we cannot guarantee the accuracy of all source information. Note that, due to rounding, there may be slight differences between the summed figures and the totals.





## 2. REAL ESTATE MARKET & PORTFOLIO UPDATE

### **REAL ESTATE MARKET UPDATE**

#### • Private core real estate continued its downward trend in the third quarter

- The ODCE generated a -1.9% gross return (vs. long-term average of 2.2%)
- This represented the fourth straight quarter of negative returns, and brought the trailing one-year gross return to -12.1%

#### The key drivers throughout the year have included limited liquidity and sharply rising interest rates

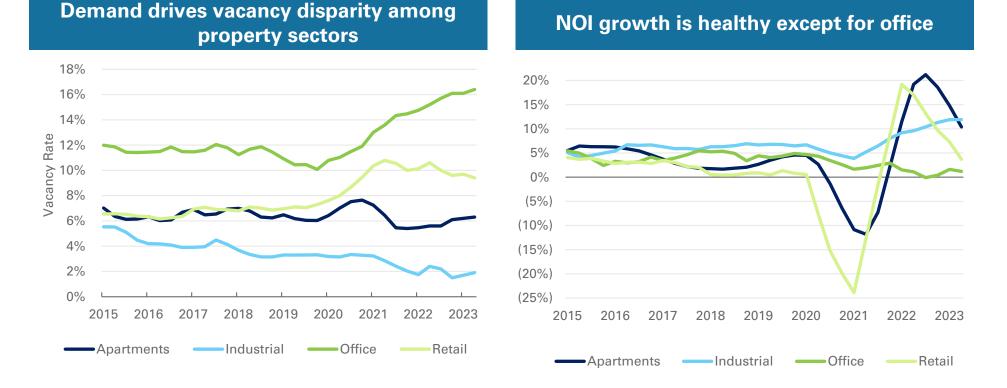
- The rise in interest rates has provided headwinds in the form of higher cost of debt financing as well as downward pressure on asset values (as higher interest rates push cap rates higher)
- Transaction markets remain tepid, though some markets are starting to pick up

#### • Uncertainty remains, but there has been more clarity as 2023 has unfolded

- Interest rates are expected to be higher for longer
- Demographic- and technology-driven sectors should continue to benefit from sustained demand
  - Includes residential, industrial, data centers, etc.
- Operating fundamentals have remained healthy for most property sectors except office
- Rent levels are beginning to normalize from elevated levels coming out of the pandemic



### **OPERATIONS REMAIN SOLID BUT VARY**



- With the exception of office, demand has been driving strong NOI growth
- Industrial boom continues, fueled by e-commerce, onshoring, and just-in-case warehousing
- Apartments benefit from strong demand, higher mortgage rates, and elevated home pricing
- Retail recovered from pandemic strife with pent up consumer demand and strong spending
- Office remains challenged due to pandemic-induced structural changes in working preferences

Source: Data from NCREIF, as of June 30, 2023. NOI Growth shown is the seasonally-adjusted annual rate (SAAR).

### **INTEREST RATE HIKES CREATED DOMINO EFFECT**



#### **Transaction Volumes Drop**

#### Cap rates expansion continues, but has lagged interest rates

- Cap rate inversion (i.e., cap rates lower than interest rates) first occurred in mid-2022
- Additional cap rate expansion is expected in 2023 from further interest rate increases and from seller capitulation and potential distress
  - More distress will likely be triggered by loan maturities and reduced property net cash flow \_
- Transaction volume slowed significantly in the second half of 2022 due to a large bid-ask spread



Source: Data from NCREIF, as of June 30, 2023.

### LOOKING FORWARD

- NEPC will continue to work with the PA SERS Investment Office to implement the strategic investment plan for the real estate portfolio, including:
  - Shifting the underlying strategy mix to the new targets approved in 2022, a process which we anticipate occurring over several years
  - Identifying potential investment opportunities for future value-add and opportunistic commitments in 2024
    - We will seek strategies that will both complement the PA SERS portfolio and capitalize on the current market environment
- Best practices for private market investments include maintaining annual commitment pacing, even through periods of uncertainty
  - It is the manager's job to navigate the market and identify attractive investment opportunities

Sub-Strategy	Current Allocation	Target Allocation
Core / Core-Plus	47%	25%
Value-Add & Opportunistic	48%	70%
REITs	5%	5%



## **APPENDIX 1:**

Investment Level Performance as of June 30, 2023



#### **ACTIVE INVESTMENTS**

Investments			Trailing	g Period Re	turns (IRR	) %				
Investment Name	Vintage Year	Commitment	QTD	YTD	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	SI IRR
Activum SG Fund VI L.P.	2019	50,000,000								
Activum SG Fund VI Pennsylvania Side-Car L.P.	2019	50,000,000	NM	NM	NM	NM	NM	NM	NM	NM
AG Asia Realty Fund, L.P.	2007	25,000,000								
Blackstone Property Partners, L.P.	2017	300,000,000	1.77%	-4.31%	-11.08%	6.87%	5.69%			5.70%
Blackstone Real Estate Partners IV, L.P.	2003	25,000,000	-2.42%	-3.28%	-14.82%	143.73%	13.78%	6.93%	6.47%	11.96%
Blackstone Real Estate Partners V, L.P.	2006	50,000,000	-1.31%	25.01%	162.81%	78.91%	2.69%	9.24%	14.73%	10.73%
Blackstone Real Estate Partners VI, L.P.	2007	75,000,000	-5.99%	-13.45%	-27.54%	2.22%	7.62%	20.18%	18.92%	12.69%
Blackstone Real Estate Partners VII, L.P.	2011	75,000,000	-6.46%	-11.98%	-19.54%	14.15%	4.09%	7.71%	12.83%	14.75%
Blackstone Real Estate Partners X, L.P.	2022	75,000,000	NM	NM	NM	NM	NM	NM	NM	NM
Blue Moon Senior Housing II Sidecar L.P.	2019	50,000,000	0.87%	2.60%	-5.55%	0.64%				-0.37%
Blue Moon Senior Housing II, L.P.	2019	50,000,000	0.30%	0.43%	-6.18%	-1.37%				-3.46%
Blue Owl Real Estate Capital Fund IV, L.P.	2017	100,000,000	1.92%	3.48%	6.85%	29.75%	21.29%			20.84%
Blue Owl Real Estate Capital Fund V, L.P.	2020	50,000,000	NM	NM	NM	NM	NM	NM	NM	NM
Blue Owl Real Estate Capital Fund VI, L.P.	2022	75,000,000	NM	NM	NM	NM	NM	NM	NM	NM
Blue Owl Real Estate Capital Net Lease Property Fund, L.P.	2018	309,743,743	2.39%	2.84%	9.57%	15.89%				14.67%
BPG Investment Partnership IX, L.P.	2012	25,000,000								
BPG Investment Partnership VI, L.P.	2002	25,000,000								
BPG Investment Partnership VII, L.P.	2005	25,000,000								
C-III Recovery Fund III, L.P.	2017	100,000,000								
CenterSquare Real Estate Securities	2002	183,616,773	-0.93%	2.27%	-4.47%	7.49%	5.07%	4.58%	6.16%	9.15%
Forest Separate Account	1992	124,231,969								
Heitman America Real Estate Trust, L.P.	2007	100,000,000								
Heitman Separate Account	1988	813,635,039								
Henderson Park Enhanced Income Fund, SCSp	2019	300,000,000								
HotelAVE Separate Account	2018	95,994,432	-0.79%	-19.85%	-28.83%	-15.87%	-8.47%			-8.47%
LaSalle Separate Account	1994	495,593,753	-18.63%	-23.68%	-33.31%	-13.87%	-5.88%	0.98%	7.57%	8.86%
LaSalle Takeover Account	2018	313,959,721	-8.53%	-18.07%	-22.99%	1.86%	11.08%			11.08%

NM - Not Meaningful



Data as of June 30, 2023. Performance metrics calculated by NEPC based on data provided by the investment managers.

#### **ACTIVE INVESTMENTS (CONTINUED)**

Investments	Investments						turns (IRR	) %		
Investment Name	Vintage Year	Commitment	QTD	YTD	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	SI IRR
LEM Multifamily Fund VI, L.P.	2022	75,000,000	NM	NM	NM	NM	NM	NM	NM	NM
Lubert-Adler Real Estate Fund VII, L.P.	2014	25,000,000	-6.68%	-7.65%	-15.18%	-3.34%	-2.64%	1.38%		1.29%
Mesirow Financial Real Estate Value Fund III, L.P.	2018	25,000,000	0.88%	1.71%	3.58%	18.22%	15.19%			14.36%
Rockpoint Real Estate Fund II, L.P.	2005	35,000,000								
Rockpoint Real Estate Fund III, L.P.	2007	50,000,000								
Rockpoint Real Estate Fund V, L.P.	2015	50,000,000								
Rubicon First Ascent Sidecar	2021	20,000,000	NM	NM	NM	NM	NM	NM	NM	NM
Rubicon First Ascent, L.P.	2021	30,000,000	NM	NM	NM	NM	NM	NM	NM	NM
Scout Fund II-A, L.P.	2016	30,000,000	-15.66%	-20.82%	-46.19%	-15.73%	-9.77%			-7.93%
Senior Housing Partners V, L.P.	2015	45,727,881								
Senior Housing Partners VI, L.P.	2019	100,000,000								
SRE Opportunity Fund III Select, L.P.	2018	50,000,000								
SRE Opportunity Fund III, L.P.	2018	50,000,000								
Starwood Global Opportunity Fund VII-A, L.P.	2006	35,000,000								
Starwood Global Opportunity Fund VIII, L.P.	2009	50,000,000								
Starwood Opportunity Fund VI, L.P.	2001	50,000,000								
Trumbull Property Fund, L.P.	1988	25,558,525	-3.58%	-10.58%	-15.47%	2.83%	1.12%	3.36%	6.32%	6.83%
ValStone Opportunity Fund V, LLC	2014	14,663,402	1.69%	-2.70%	-3.64%	3.53%	5.95%	5.00%		7.09%
Westbrook Real Estate Fund VI, L.P.	2006	35,000,000	-0.52%	-0.93%	0.72%	-0.40%	-0.89%	-0.64%	13.73%	0.23%
Westbrook Real Estate Fund VII, L.P.	2007	50,000,000	-6.97%	-11.08%	-23.49%	-8.86%	-7.69%	-4.63%	4.94%	1.75%
Westbrook Real Estate Fund VIII, L.P.	2009	50,000,000	-2.74%	-2.79%	-7.71%	-7.16%	-8.17%	-4.52%	6.03%	9.35%
Total			-3.41%	-6.19%	-9.65%	5.90%	5.51%	5.78%	7.83%	5.99%

NM - Not Meaningful



Data as of June 30, 2023. Performance metrics calculated by NEPC based on data provided by the investment managers.

#### **PERFORMANCE BY STRATEGY**

Investments		Commitm	nents	Cash F	ows		Valuations		Performance		
Investment Name	Vintage Year	Commitment	Unfunded Commitment	Paid In Capital	Cumulative Distributions	Valuation	Total Value	Net Benefit	DPI	TVPI	IRR
Core/Core-Plus											
Blackstone Property Partners, L.P.	2017	\$300,000,000	\$0	\$300,000,000	\$16,408,217	\$382,411,081	\$398,819,298	\$98,819,298	0.05	1.33	5.70%
Blue Owl Real Estate Capital Net Lease Property Fund, L.P.	2018	\$309,743,743	\$0	\$309,743,743	\$51,014,286	\$385,318,500	\$436,332,786	\$126,589,043	0.16	1.41	14.67%
Heitman America Real Estate Trust, L.P.	2007	\$100,000,000	\$0	\$102,744,302	\$99,137,871						
Henderson Park Enhanced Income Fund, SCSp	2019	\$342,727,114	\$23,859,548	\$318,867,566	\$72,881,431						
Trumbull Property Fund, L.P.	1988	\$25,558,525	\$0	\$25,558,525	\$126,142,651	\$19,862,660	\$146,005,311	\$120,446,786	4.94	5.71	6.83%
Total Core/Core-Plus		\$1,078,029,382	\$23,859,548	\$1,056,914,136	\$365,584,456	\$1,217,156,018	\$1,582,740,474	\$525,826,339	0.35	1.50	6.96%
Value-Add/Opportunistic SMAs											
Heitman Separate Account	1988	\$813,635,039	\$0	\$825,277,792	\$1,230,476,873						
HotelAVE Separate Account	2018	\$95,994,432	\$0	\$95,994,432	\$31,191,396	\$48,227,054	\$79,418,450	-\$16,575,982	0.32	0.83	-8.47%
LaSalle Separate Account	1994	\$495,593,753	\$0	\$498,654,332	\$778,848,456	\$148,901,462	\$927,749,918	\$429,095,586	1.56	1.86	8.86%
LaSalle Takeover Account	2018	\$313,959,721	\$0	\$313,959,721	\$172,440,449	\$276,705,251	\$449,145,700	\$135,185,980	0.55	1.43	11.08%
Total Value-Add/Opportunistic SMAs		\$1,719,182,945	\$0	\$1,733,886,277	\$2,212,957,174						5.65%
REIT											
CenterSquare Real Estate Securities	2002	\$183,616,773	\$0	\$183,616,773	\$211,168,336	\$121,455,228	\$332,623,564	\$149,006,791	1.15	1.81	9.15%
Total REIT		\$183,616,773	\$0	\$183,616,773	\$211,168,336	\$121,455,228	\$332,623,564	\$149,006,791	1.15	1.81	9.15%
Timber											
Forest Separate Account	1992	\$124,231,969	\$0	\$124,231,969	\$247,882,576						
Total Timber		\$124,231,969	\$0	\$124,231,969	\$247,882,576						
Value Add/Opportunistic											
Activum SG Fund VI L.P.	2019	\$57,288,365	\$8,327,043	\$48,952,889	\$1,169,929						
Activum SG Fund VI Pennsylvania Side-Car L.P.	2019	\$55,919,556	\$22,869,685	\$33,049,871	\$0	NM	NM	NM	NM	NM	NM
AG Asia Realty Fund, L.P.	2007	\$25,000,000	\$1,500,000	\$23,500,000	\$27,487,500				1.17		
Blackstone Real Estate Partners IV, L.P.	2003	\$25,000,000	\$0	\$25,000,000	\$41,002,682	\$291,485	\$41,294,167	\$16,294,167	1.64	1.65	11.96%
Blackstone Real Estate Partners V, L.P.	2006	\$50,000,000	\$2,087,026	\$47,912,974	\$100,311,328	\$57,947	\$100,369,275	\$52,456,301	2.09	2.09	10.73%
Blackstone Real Estate Partners VI, L.P.	2007	\$75,000,000	\$3,680,925	\$71,621,919	\$153,584,763	\$1,022,400	\$154,607,163	\$82,985,244	2.14	2.16	12.69%
Blackstone Real Estate Partners VII, L.P.	2011	\$75,000,000	\$8,141,499	\$69,616,854	\$121,316,163	\$13,156,288	\$134,472,451	\$64,855,598	1.74	1.93	14.75%
Blackstone Real Estate Partners X, L.P.	2022	\$75,000,000	\$72,201,080	\$3,198,920	\$0	NM	NM	NM	NM	NM	NM
Blue Moon Senior Housing II Sidecar L.P.	2019	\$50,000,000	\$8,562,589	\$41,468,832	\$0	\$41,141,116	\$41,141,116	-\$327,716	0.00	0.99	-0.37%
Blue Moon Senior Housing II, L.P.	2019	\$50,000,000	\$8,708,818	\$41,291,182	\$0	\$38,553,186	\$38,553,186	-\$2,737,996	0.00	0.93	-3.46%
Blue Owl Real Estate Capital Fund IV, L.P.	2017	\$100,000,000	\$0	\$100,000,000	\$115,604,838	\$43,617,877	\$159,222,715	\$59,222,715	1.16	1.59	20.84%
Blue Owl Real Estate Capital Fund V, L.P.	2020	\$50,000,000	\$3,740,000	\$46,256,863	\$13,670,293	NM	NM	NM	NM	NM	NM
Blue Owl Real Estate Capital Fund VI, L.P.	2022	\$75,000,000	\$70,487,299	\$4,512,701	\$158,440	NM	NM	NM	NM	NM	NM
BPG Investment Partnership IX, L.P.	2012	\$25,000,000	\$696,591	\$24,189,456	\$40,262,169						

NM - Not Meaningful



Data as of June 30, 2023. Performance metrics calculated by NEPC based on data provided by the investment managers. Note that, due to rounding, there may be slight differences between the summed figures, subtotals, totals, and amounts shown elsewhere in this presentation.

#### **PERFORMANCE BY STRATEGY (CONTINUED)**

Investments		Commitm	ients	Cash F	lows		Valuations		Per	formanc	e
Investment Name	Vintage Year	Commitment	Unfunded Commitment	Paid In Capital	Cumulative Distributions	Valuation	Total Value	Net Benefit	DPI	TVPI	IRR
Value Add/Opportunistic (Continued)											
BPG Investment Partnership VI, L.P.	2002	\$24,543,712	\$0	\$24,543,712	\$44,889,906						
BPG Investment Partnership VII, L.P.	2005	\$25,000,000	\$0	\$24,985,519	\$17,497,341						
C-III Recovery Fund III, L.P.	2017	\$100,000,000	\$10,844,979	\$88,815,579	\$8,471,944						
LEM Multifamily Fund VI, L.P.	2022	\$75,000,000	\$49,500,000	\$25,500,000	\$741,848	NM	NM	NM	NM	NM	NM
Lubert-Adler Real Estate Fund VII, L.P.	2014	\$25,000,000	\$625,000	\$24,375,000	\$13,463,917	\$12,645,384	\$26,109,301	\$1,734,301	0.55	1.07	1.29%
Mesirow Financial Real Estate Value Fund III, L.P.	2018	\$25,647,559	\$0	\$25,859,215	\$7,979,423	\$34,119,877	\$42,099,300	\$16,240,085	0.31	1.63	14.36%
Rockpoint Real Estate Fund II, L.P.	2005	\$34,138,784	\$0	\$37,446,828	\$31,202,182				0.83		
Rockpoint Real Estate Fund III, L.P.	2007	\$50,632,887	\$4,241,165	\$50,675,144	\$68,151,141				1.34		
Rockpoint Real Estate Fund V, L.P.	2015	\$50,000,000	\$8,663,087	\$46,177,581	\$25,396,310				0.55		
Rubicon First Ascent Sidecar	2021	\$20,000,000	\$14,752,611	\$5,247,389	\$0	NM	NM	NM	NM	NM	NM
Rubicon First Ascent, L.P.	2021	\$30,000,000	\$24,320,449	\$5,679,551	\$0	NM	NM	NM	NM	NM	NM
Scout Fund II-A, L.P.	2016	\$30,000,000	\$0	\$30,000,000	\$605,865	\$18,225,618	\$18,831,483	-\$11,168,517	0.02	0.63	-7.93%
Senior Housing Partners V, L.P.	2015	\$45,727,881	\$4,590,192	\$41,137,690	\$4,886,698	\$47,943,482	\$52,830,179	\$11,692,490	0.12		
Senior Housing Partners VI, L.P.	2019	\$100,000,000	\$24,639,523	\$75,266,435	\$0	\$77,086,869	\$77,086,869	\$1,820,434	0.00		
SRE Opportunity Fund III Select, L.P.	2018	\$50,000,000	\$20,242,500	\$29,897,486	\$18,329,003						
SRE Opportunity Fund III, L.P.	2018	\$50,000,000	\$11,186,439	\$42,653,386	\$16,863,561						
Starwood Global Opportunity Fund VII-A, L.P.	2006	\$35,000,000	\$0	\$35,000,000	\$27,413,405						
Starwood Global Opportunity Fund VIII, L.P.	2009	\$50,000,000	\$4,643,719	\$45,356,281	\$72,256,025						
Starwood Opportunity Fund VI, L.P.	2001	\$50,000,000	\$0	\$50,153,525	\$51,927,126						
ValStone Opportunity Fund V, LLC	2014	\$14,663,402	\$0	\$14,663,777	\$10,164,834	\$12,754,416	\$22,919,250	\$8,255,473	0.69	1.56	7.09%
Westbrook Real Estate Fund VI, L.P.	2006	\$35,000,000	\$0	\$38,550,099	\$38,837,150	\$144,898	\$38,982,048	\$431,949	1.01	1.01	0.23%
Westbrook Real Estate Fund VII, L.P.	2007	\$50,000,000	\$0	\$56,339,836	\$56,575,755	\$6,171,371	\$62,747,126	\$6,407,290	1.00	1.11	1.75%
Westbrook Real Estate Fund VIII, L.P.	2009	\$50,000,000	\$0	\$54,325,540	\$63,418,319	\$6,776,835	\$70,195,154	\$15,869,614	1.17	1.29	9.35%
Total Value Add/Opportunistic		\$1,808,562,146	\$389,252,217	\$1,453,222,034	\$1,193,639,858	\$737,757,930	\$1,931,397,788	\$478,175,754	0.82	1.33	7.01%
Total		\$4,913,623,214	\$413,111,765	\$4,551,871,188	\$4,231,232,401				0.93		5.99%

NM - Not Meaningful



Data as of June 30, 2023. Performance metrics calculated by NEPC based on data provided by the investment managers. Note that, due to rounding, there may be slight differences between the summed figures, subtotals, totals, and amounts shown elsewhere in this presentation.

## **APPENDIX 2:**

Real Estate Strategy Summaries

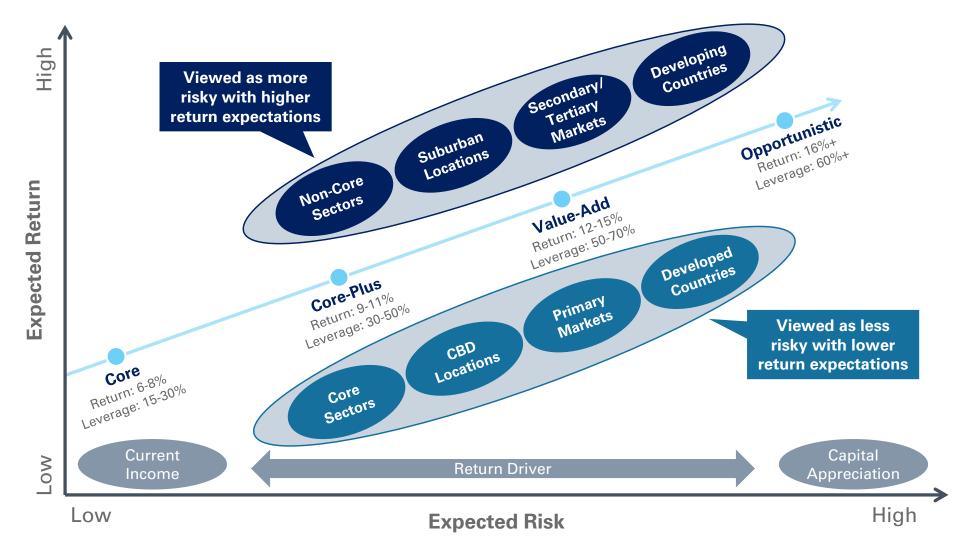


#### SPECTRUM OF REAL ESTATE INVESTMENT STRATEGIES

	Real Estate Investment Style / Overview	Investment Strategy	Portfolio Role	Considerations
Core Strategies	<ul> <li>Core / Core-Plus</li> <li>Return driver: income</li> <li>Primary vehicle: open-end funds</li> <li>Historical avg. returns: 7-8% / 8%-10%</li> <li>Leverage: 15-40% / 40%-50%</li> <li>Hold period: long-term</li> </ul>	Stabilized income producing assets	<ul> <li>Current income</li> <li>Broad exposure to commercial real estate (asset class beta)</li> <li>Inflation protection</li> </ul>	<ul> <li>Vehicles are semi-liquid (entrance/exit queues)</li> <li>Limited alpha producing opportunities</li> </ul>
Core St	<ul> <li>RE Securities</li> <li>Return driver: income</li> <li>Primary vehicle: REIT funds</li> <li>Historical avg. returns: 7-9%</li> <li>Leverage: 30-50%</li> <li>Hold period: long-term</li> </ul>	Stabilized income producing assets	<ul> <li>Current income (dividends)</li> <li>Long-term exposure to commercial real estate (beta)</li> <li>Long-term inflation protection</li> </ul>	<ul><li>Volatility</li><li>Equity correlation</li></ul>
Non-Core Strategies	<ul> <li>Value-Add</li> <li>Return driver: income/appreciation</li> <li>Primary vehicle: varies</li> <li>Historical avg. returns: 8-10%</li> <li>Leverage: 40-70%</li> <li>Hold period: 3-5 years</li> </ul>	Properties requiring lease- up, repositioning, renovation or rehabilitation	<ul> <li>Provides part current income and capital appreciation</li> <li>Some inflation protection</li> </ul>	<ul> <li>Vehicles are semi-liquid or illiquid</li> <li>Vintage year is important</li> <li>Higher leverage vs. core</li> <li>Poor benchmarks</li> </ul>
Non-Core	<ul> <li>Opportunistic</li> <li>Return driver: appreciation</li> <li>Primary vehicle: closed-end funds</li> <li>Historical avg. returns: 10-12%</li> <li>Leverage: 60%+</li> <li>Hold period: varies</li> </ul>	Distressed investments, recapitalizations, development, etc.	<ul> <li>Real estate alpha through capital appreciation with minimal current income</li> </ul>	<ul> <li>Vehicles are illiquid</li> <li>Vintage year is important</li> <li>High leverage</li> <li>Poor benchmarks</li> </ul>



#### **RELATIVE EXPECTED RISK RETURN PROFILE** ILLUSTRATIVE RISK / RETURN PROFILE





### **APPENDIX 3:** Disclaimers & Disclosures



#### DISCLAIMER

Past performance is no guarantee of future results.

The opinions presented herein represent the good faith views of NEPC as of the date of this report and are subject to change at any time.

Information used to prepare this report was obtained directly from the investment managers or custodians, and market index data was provided by other external sources. While NEPC has exercised reasonable professional care in preparing this report, we cannot guarantee the accuracy of all source information contained within.



### **ALTERNATIVE INVESTMENT DISCLOSURES**

In addition, it is important that investors understand the following characteristics of non-traditional investment strategies including hedge funds, real estate and private equity:

- 1. Performance can be volatile and investors could lose all or a substantial portion of their investment
- 2. Leverage and other speculative practices may increase the risk of loss
- 3. Past performance may be revised due to the revaluation of investments
- 4. These investments can be illiquid, and investors may be subject to lock-ups or lengthy redemption terms
- 5. A secondary market may not be available for all funds, and any sales that occur may take place at a discount to value
- 6. These funds are not subject to the same regulatory requirements as registered investment vehicles
- 7. Managers may not be required to provide periodic pricing or valuation information to investors
- 8. These funds may have complex tax structures and delays in distributing important tax information
- 9. These funds often charge high fees
- 10. Investment agreements often give the manager authority to trade in securities, markets or currencies that are not within the manager's realm of expertise or contemplated investment strategy

